

BURGAN BANK GROUP

INVESTOR PRESENTATION

Q1'22 FINANCIAL RESULTS

27TH APRIL 2022



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KEY HIGHLIGHTS: Q1'22 RESULTS

#1

👉 **Higher Loan & Deposit Volumes**
(Predominantly driven by Kuwait operations)

#2

👉 **Improved Margins**
(Supported by lower CoF & recent rate hike in Kuwait)

#3

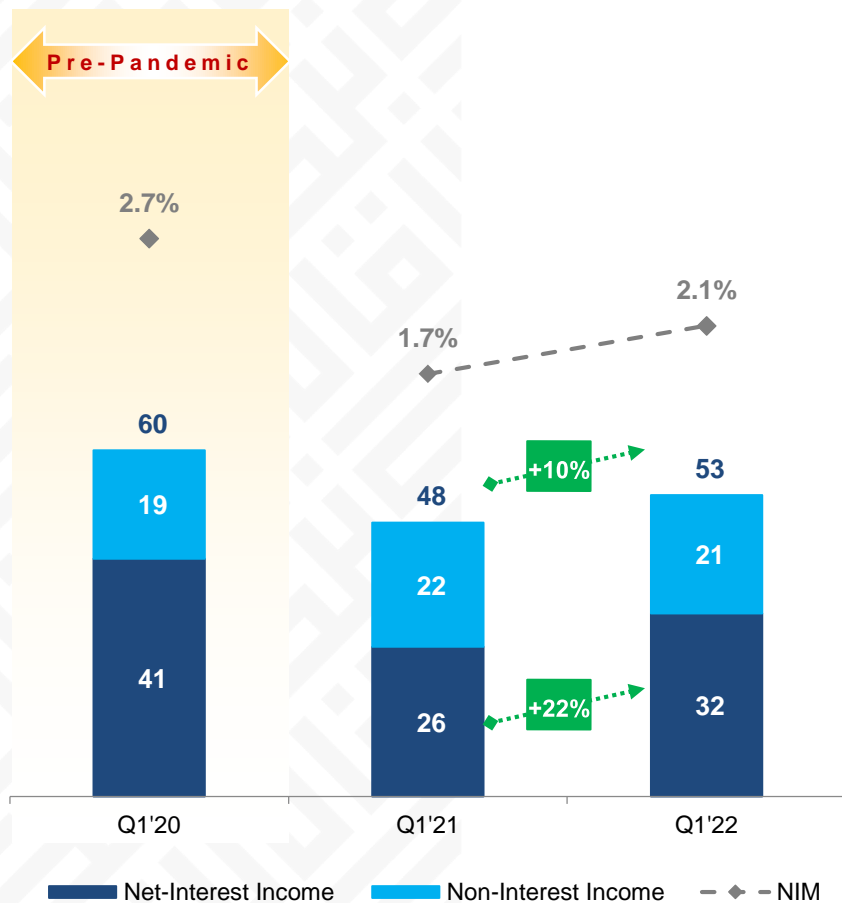
👉 **Lower Cost of Credit**
(Driven by improving operating environment, especially in Turkey)

#4

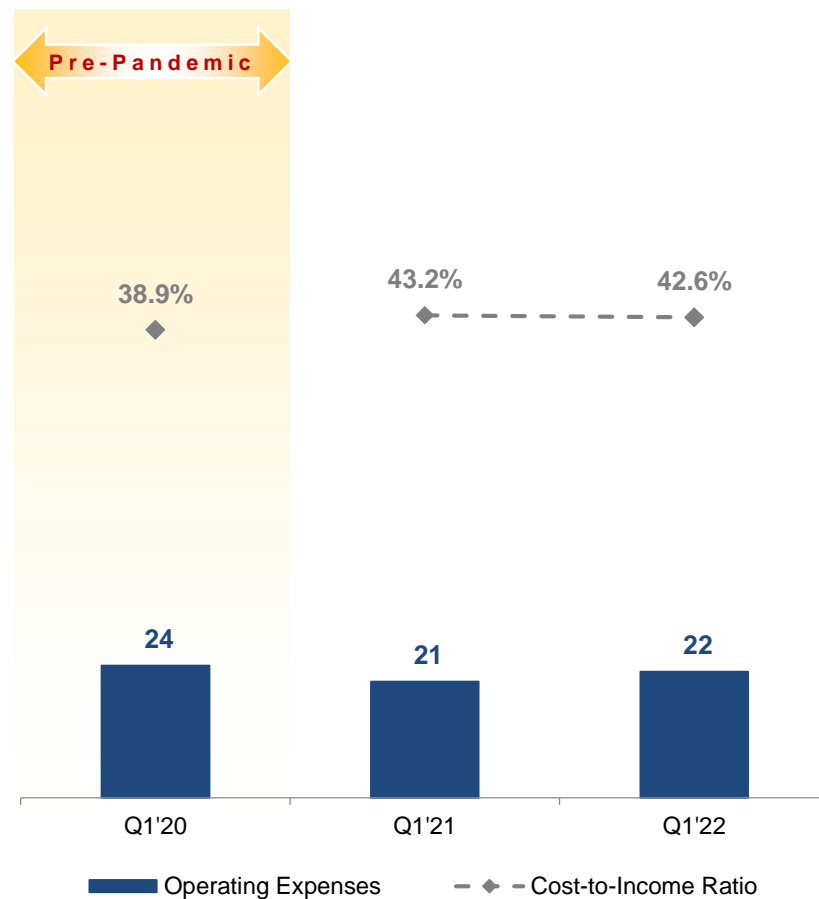
👉 **Maintaining strong liquidity profile**
(Key regulatory ratios above min. regulatory requirements with adequate buffers)

REVENUE & OPERATING EXPENSES

Revenue & Net Interest Margin⁽¹⁾ | KD mn, %



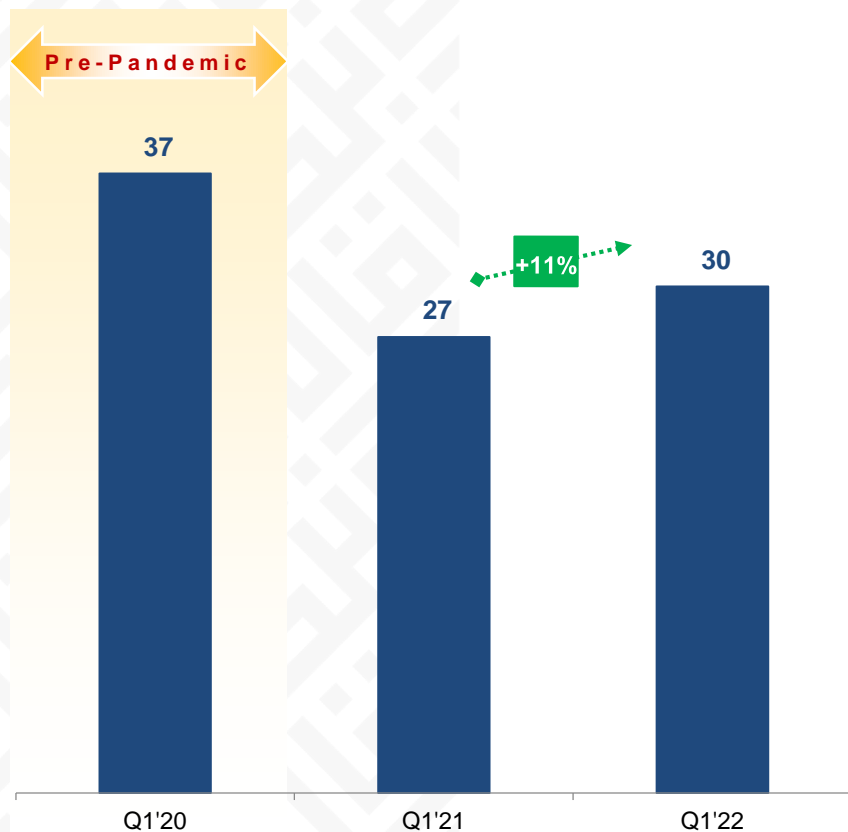
Operating Exp. & Cost-to-Income Ratio⁽²⁾ | KD mn, %



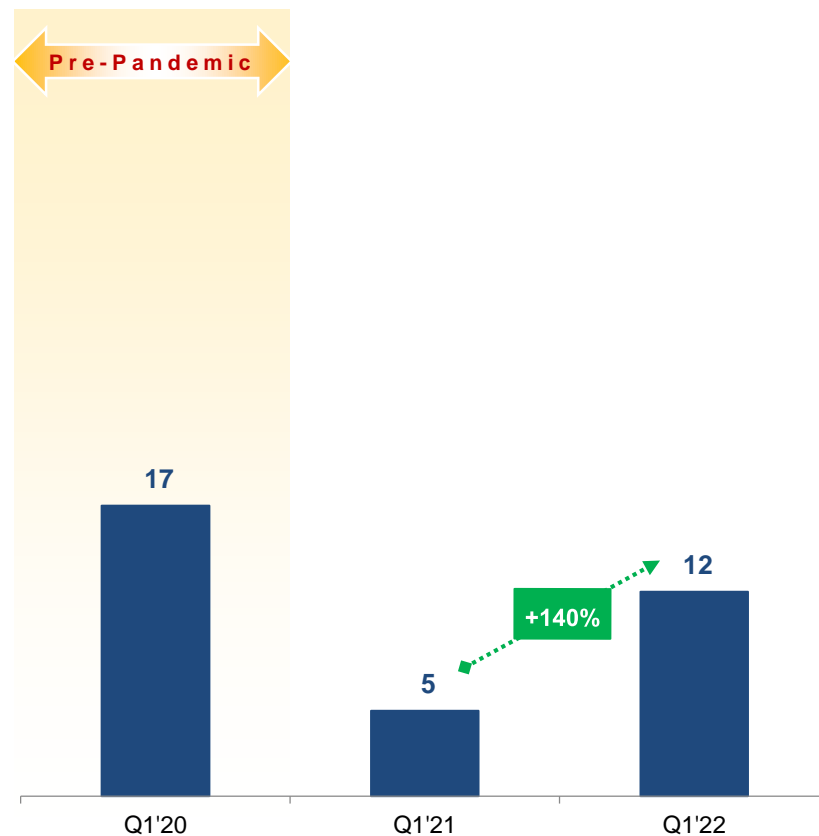
(1) NIMs have been annualized; (2) Cost-to-income ratio is calculated as Total Operating expenses / Total Revenues.

OPERATING PROFIT & NET INCOME

Operating Profit | KD mn



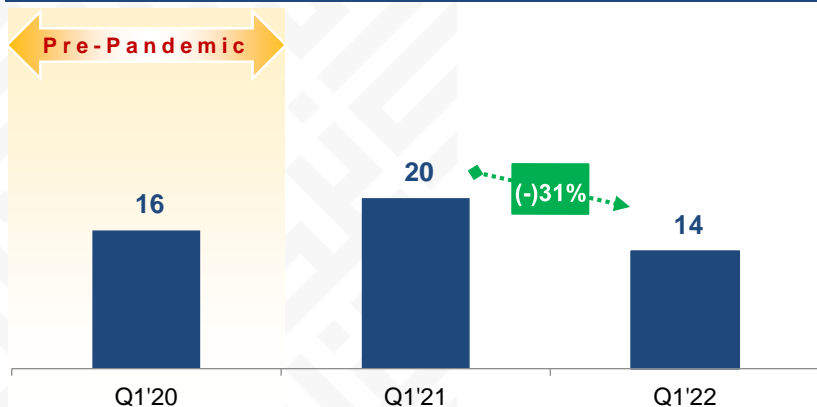
Net Income⁽¹⁾ | KD mn



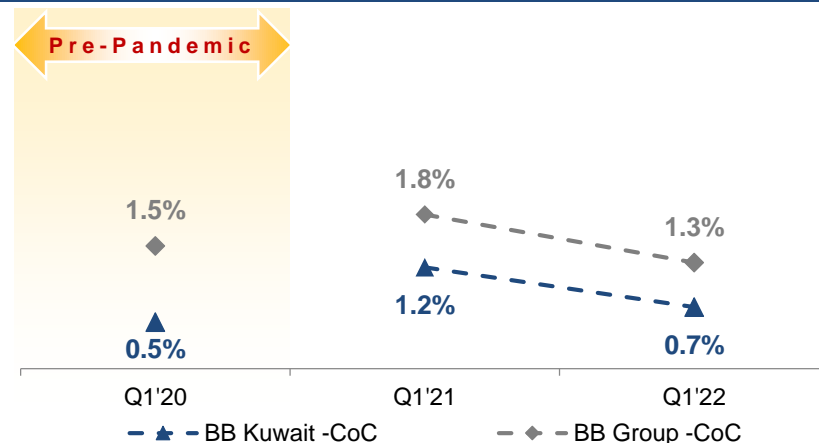
(1) Net Income attributed to equity holders of bank before AT1 cost.

ASSET QUALITY

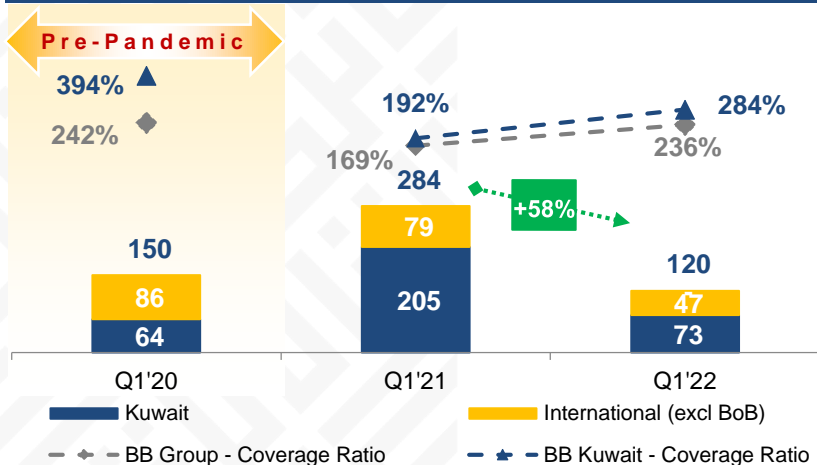
Provisions⁽¹⁾ | KD mn



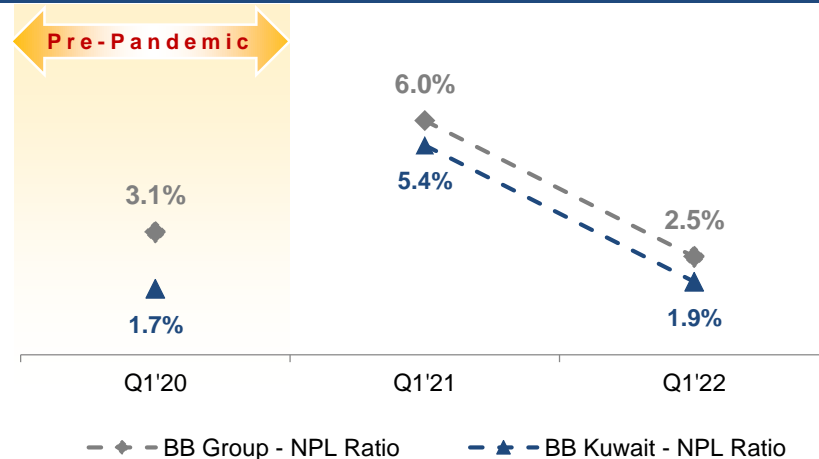
Cost of Credit (CoC)⁽²⁾ | %



NPLs & Coverage⁽³⁾ | KD mn, %



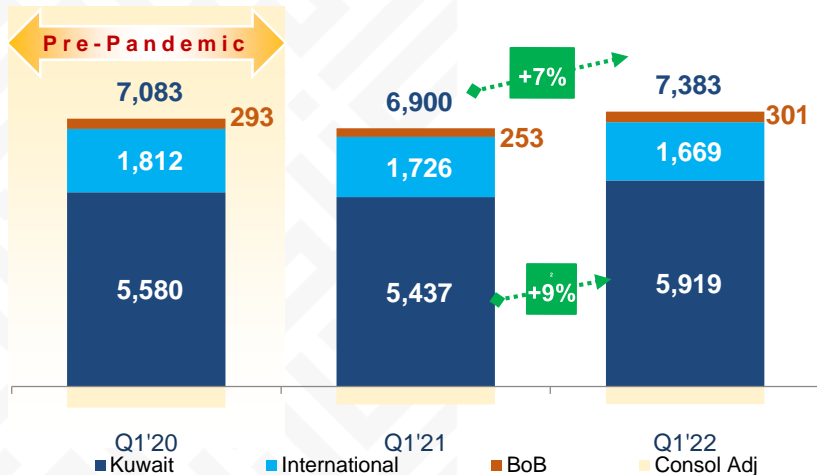
NPL Ratio | %



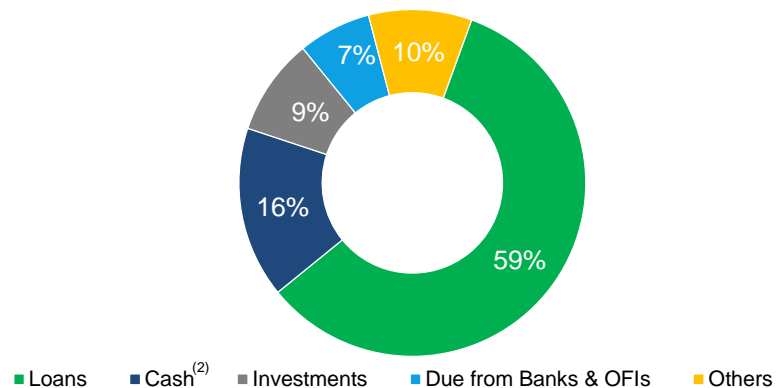
(1) Loan loss provision only; (2) Calculated as Loan Loss Provisions / Gross Loans; annualized; (3) NPL Coverage ratio calculated as Cash Provision + Collaterals / NPLs.

CUSTOMER LOANS & SECTORAL BREAKDOWN

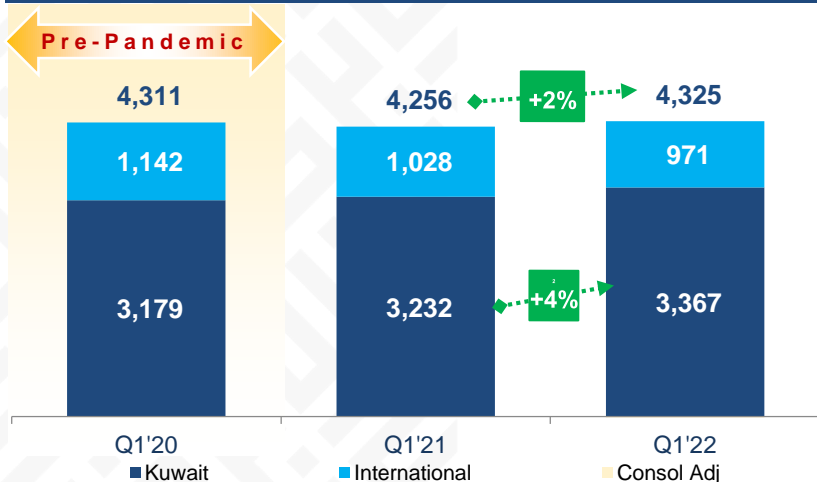
Total Assets⁽¹⁾ | KD mn



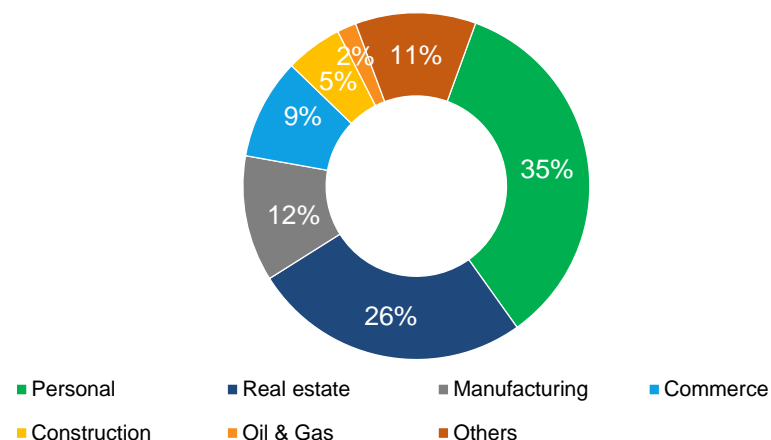
Asset Composition – Q1'22 | %



Customer Loans⁽¹⁾ | KD mn



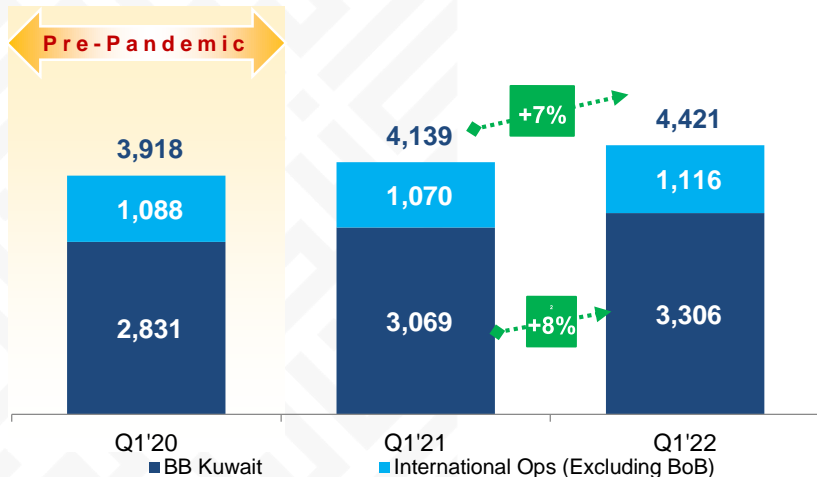
Customer Loans – Sector Concentration (Q1'22) | %



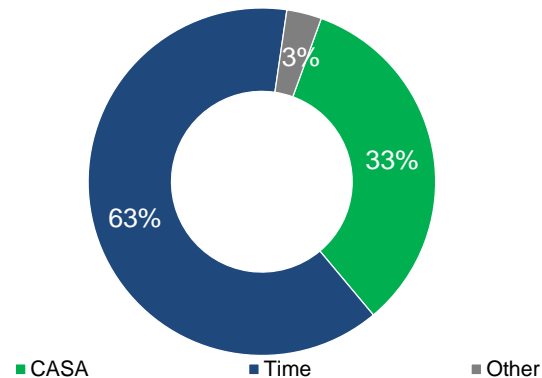
(1) BB Kuwait numbers are as per MIS view; International doesn't include BoB as it has been classified as "Held for Sale"; (2) Cash Includes Treasury Bills & Bonds

CUSTOMER DEPOSITS & LIQUIDITY

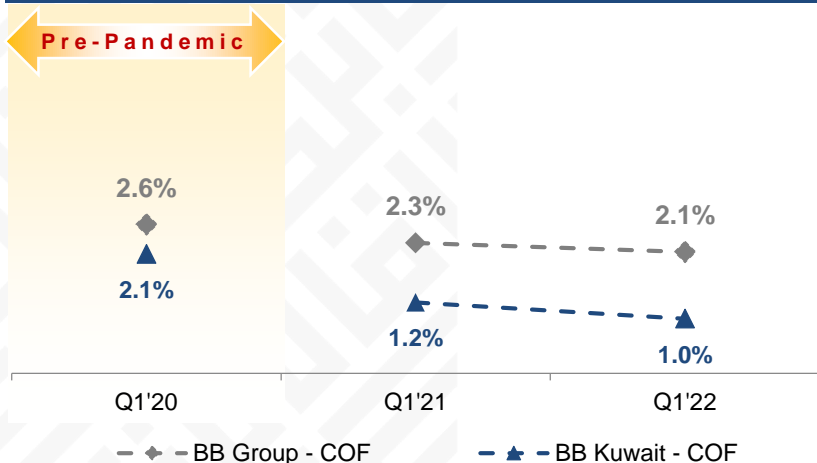
Customer Deposits | KD mn



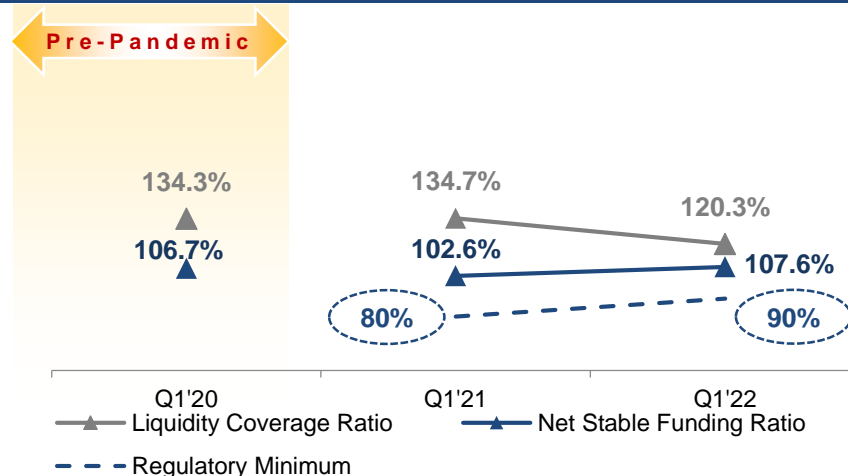
Deposits by Type – Q1'22 | %



Cost of Funds⁽²⁾ | %



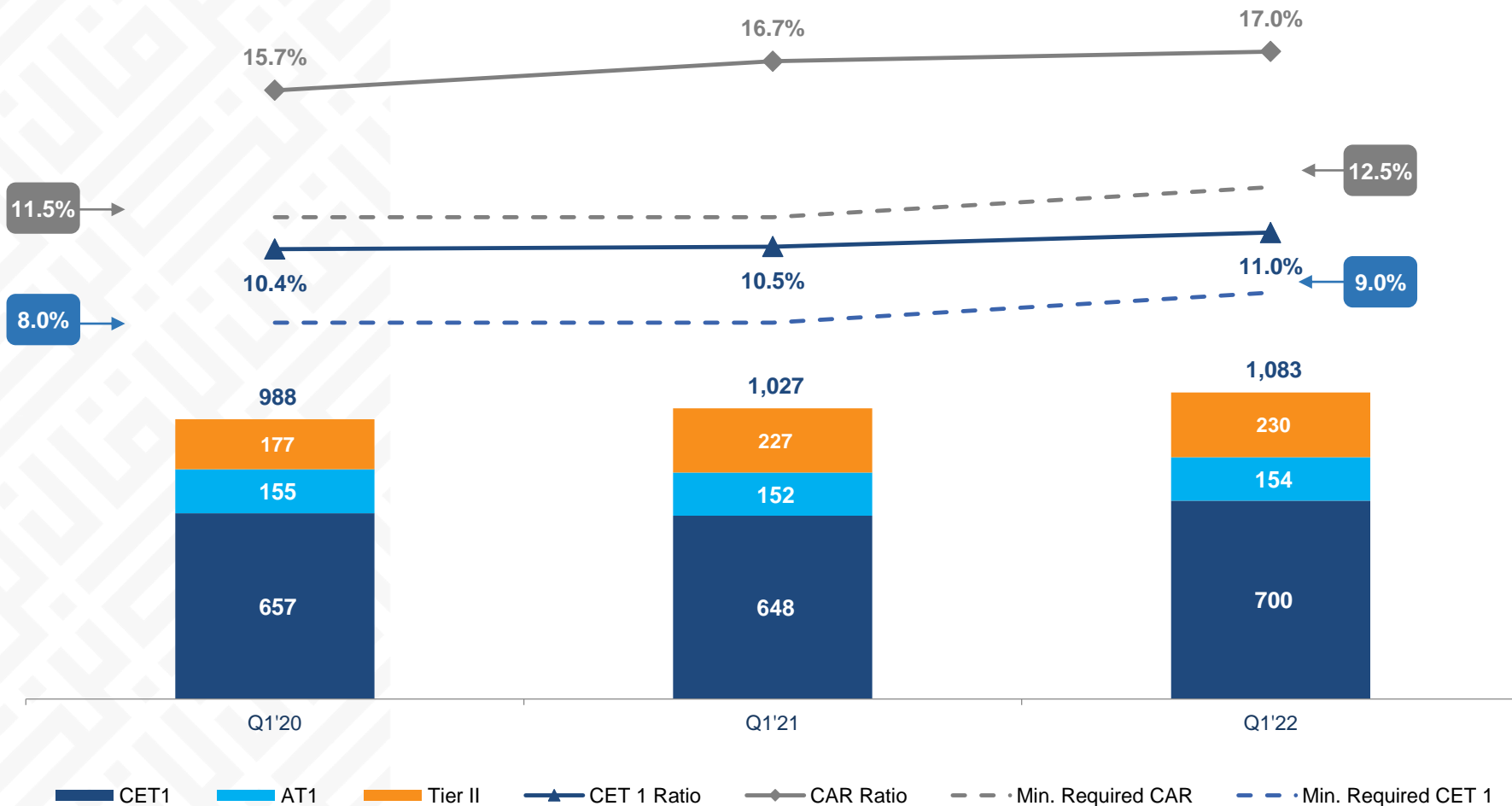
Regulatory Liquidity Metrics⁽³⁾ | %



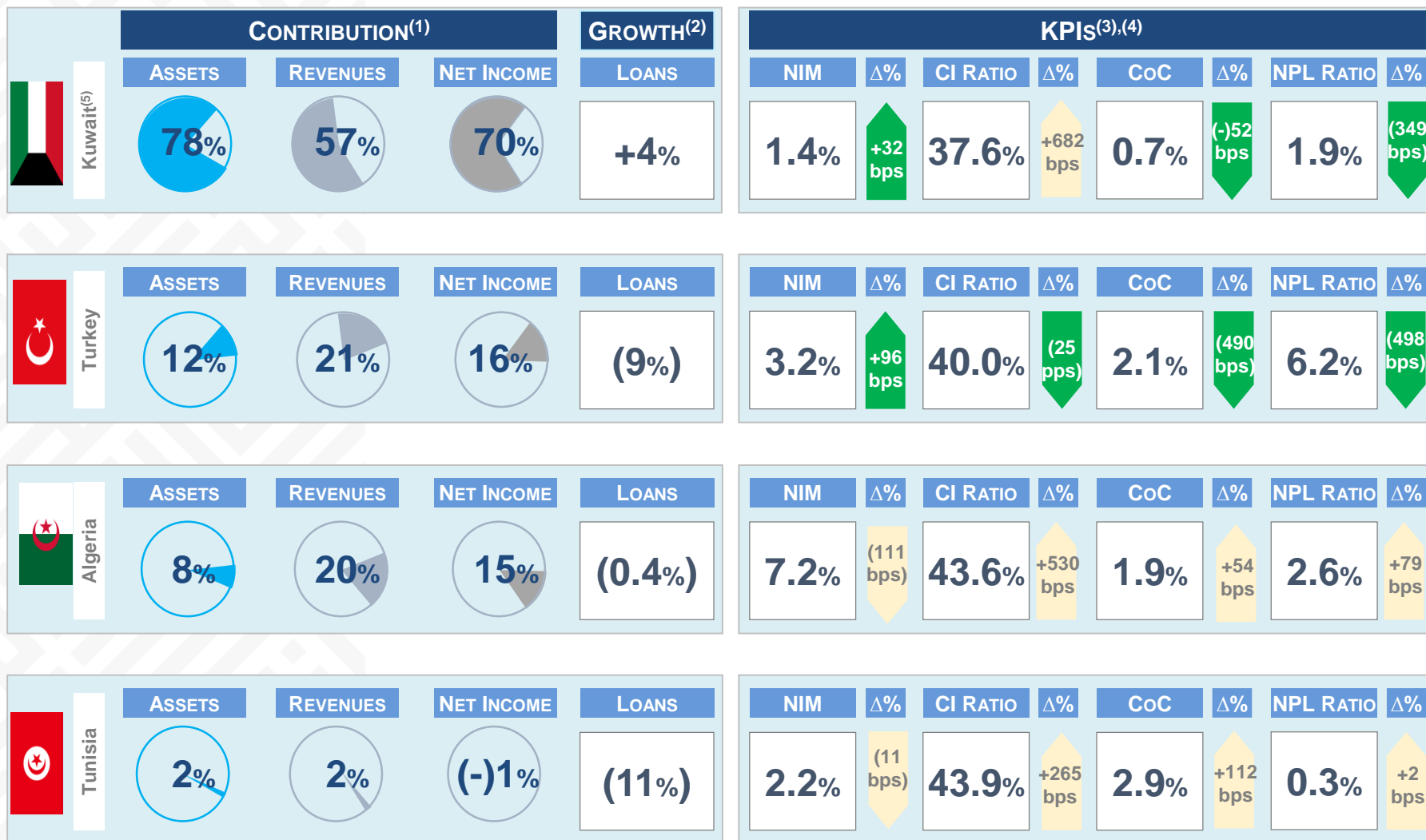
(1) BB Kuwait numbers are as per MIS view; International doesn't include BoB as it has been classified as "Held for Sale"; (2) COF for Kuwait is as per MIS view; (3) Represents daily average ratios for the quarters

CAPITAL LEVELS

Regulatory Capital | KD mn, %



KPIs ACROSS FRANCHISES



Note: (1) Excludes Contribution from BoB; Contributions in KD; (2) Growth vs Q1'21 figures in KD terms; (3) Deltas are for Q1'22 over Q1'21; (4) CoC has been calculated as Loan Loss Provisions on Gross Loans; annualized; (5) As per MIS view.

* Contribution percentages are rounded figures and are before consolidation adjustments; * bps: Basis point; pps: Percentage Point

CONCLUSION

1 Strong start to the year with improvement across metrics & franchises

2 Interest income growth momentum to continue, given rate expectations

3 Credit costs expected to further normalize

Thank You

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